



SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the

OMB Number.

FINANCIAL

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| Securities Exchange | ge Act of 1934 and Kule I | a-5 Inereu | naer | |
|--|--|---------------------------------------|------------|--------------------|
| REPORT FOR THE PERIOD BEGINNING | 01/01/01 | ND ENDING | 12/ | 31/01 |
| | MM/DD/YY | | | MM/DD/YY |
| | <u> </u> | | | |
| A. REC | SISTRANT IDENTIFICAT | NOL | | |
| NAME OF BROKER-DEALER: | reod s.e.c. | | | |
| WISE PLANNING CORP. | MAR 0 1 2002 | | | FFICIAL USE ONLY |
| ADDRESS OF BRINGIBAL BLASE OF BUSINESS | NTCC (T) | T. I | | FIRM ID. NO. |
| ADDRESS OF PRINCIPAL PLACE OF BUSI | NESS: (Do not use P.O. Box I | NO.) 35 | | • |
| 960 BROADWAY | Control Para Control To Control | | | |
| | (No. and Street) | * * * * * * * * * * * * * * * * * * * | | |
| HICKSVILLE | NEW YORK | | 118 | 01 |
| (City) | (State) | | (Zip | Code) |
| NAME AND TELEPHONE NUMBER OF PE RICHARD WEINBERG | RSON TO CONTACT IN REC | | 822-8 | |
| | | · | (Area Code | : — Telephone No.) |
| B. ACC | OUNTANT IDENTIFICA | TION | : | |
| INDEPENDENT PUBLIC ACCOUNTANT when the second secon | nose opinion is contained in this | Report* | | |
| J. T. SHULMAN & COMPANY, | _ | • | | • |
| / (Name | : — if individual, state last, first, middle nam | e) | | |
| ONE OLD COUNTRY ROAD | CARLE PLACE | NEW Y | ORK | 11514 |
| (Address) | (City) | (State) | | Zip Cod |
| CHECK ONE: | | | | |
| Certified Public Accountant | | | | |
| ☐ Public Accountant ☐ Accountant not resident in United S | States or any of its possessions. | | PROG | ESSED |
| | FOR OFFICIAL USE ONLY | | MAR 2 | 5 2002 |
| | | · | THOM | ISON |

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMF control number.

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section \$40,17a-f(x)(2)

SEC 1410 (3-91)

OATH OR AFFIRMATION

| I, RICHARD WEINBERG | , swear (or affirm) that, to the |
|--|--|
| best of my knowledge and belief the accompanying financial st | atement and supporting schedules pertaining to the firm of |
| WISE PLANNING CORP. | , as of |
| DECEMBER 31, 2001,, are true and con nor any partner, proprietor, principal officer or director has any a customer, except as follows: | rect. I further swear (or affirm) that neither the company proprietary interest in any account classified soley as that of |
| | |
| RAYMOND GORDON BOGLIOLI NOTARY PUBLIC. State of New York No. 30-5369325 | Kucht Venty Signature |
| Qualified in Nassau County | PRESIDENT |
| Raymond Godon Boglish | Title |
| | |
| This report** contains (check all applicable boxes): | |
| (b) Statement of Financial Condition. | |
| (c) Statement of Income (Loss). (d) Statement of Change in Financial Condition CASH | TI OUG |
| (e) Statement of Changes in Stockholders' Equity or Partnership | |
| (f) Statement of Changes in Liabilities Subordinated to Cla | |
| (g) Computation of Net Capital | |
| (h) Computation for Determination of Reserve Requirement (i) Information Relating to the Possession or control Requ (j) A Reconciliation, including appropriate explanation, of Computation for Determination of the Reserve Requirement | irements Under Rule 15c3-3. the Computation of Net Capital Under Rule 15c3-1 and the |
| (k) A Reconciliation between the audited and unaudited State solidation. | |
| (I) An Oath or Affirmation. | |
| □ (m) A copy of the SIPC Supplemental Report. □ (n) A report describing any material inadequacies found to exi | st or found to have existed since the date of the previous audit. |
| | |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

WISE PLANNING CORPORATION

SUPPLEMENTARY INFORMATION

REQUIRED BY RULE 17A-5
OF THE SECURITIES AND EXCHANGE COMMISSION

FOR THE YEAR ENDED DECEMBER 31, 2001

'TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

| | | ial, state last, first, MAN & COMPAN | middle name) | 2. | | | | |
|-----------|------|--|-------------------------------|-----------------|----------|------|---------|------|
| ADDRESS | Numb | per and Street | City | | | | 7.0 | Code |
| ONE | | COUNTRY ROAD | | ARLE PLACE | | YORK | 11514 | 74 |
| Check One | (X) | Certified Public Public Account Accountant no any of its posse | ant t resident in United S | 70 | <u> </u> | FOR | SEC USE | |
| | | DO NOT | WRITE UNDER THIS | LINE FOR SEC US | F ONL A | | | |
| | W | ORK LOCATION | REPORT DATE MM/DD/YY | DOC SEO NO. | CAHO | | | |

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J.T. SHULMAN & COMPANY, P.C. CERTIFIED PUBLIC ACCOUNTANTS

ONE OLD COUNTRY ROAD CARLE PLACE, NEW YORK 11514 TEL: (516) 877-5900 FAX: (516) 877-5958 2020 PICO BOULEVARD SANTA MONICA, CALIFORNIA 90405 TEL: (310) 450-2868 FAX: (310) 450-6787

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17A-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Board of Directors Wise Planning Corporation Hicksville, New York

We have audited the financial statements of Wise Planning Corporation for the year ended December 31, 2001 and have issued our report thereon dated February 11, 2002. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, III, IV and V on the following pages is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17A-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, incorporated auditing standards generally accepted in the United States of America and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

J. T. Shulmon + Co., P.C.

Carle Place, New York February 11, 2002

SCHEDULE I

STATEMENT OF FINANCIAL CONDITION

| ASSETS | |
|--------|--|
|--------|--|

| | | Allowable | Non-allowable | Total |
|-------------|---|------------------------------------|---------------------------------|-----------------------|
| 1. | Cash and cash equivalents | \$ 61,464 | \$ | \$ 61,464 |
| 2В. | Receivable from brokers or dealers: Other | 94,634 | 41,783 | 136,417 |
| 4D. | Securities and/or other investments | 23,082 | | 23,082 |
| 9. | Investment in and receivables from affiliates | | 111,978 | 111,978 |
| 11. | Other Assets: Prepaid expenses and taxes Deferred tax benefit | | 16,410 1,687 | 16,410 1,687 |
| 12. | TOTAL ASSETS | \$ 179,180 ======== | \$ 171,858 ======= | \$ 351,038 ======= |
| | LIABILITIES | AND OWNERSHIP EQ A.I. Liabilities | QUITY Non-A.I Liabilities | Total |
| | Payable to brokers or dealers: Other Accounts payable, accrued expenses and other | \$ 90,004 21,560 | \$ | \$ 90,004 21,560 |
| 18A. 20. | Note payable-unsecured TOTAL LIABILITIES | \$ 123,032 | \$ | 11,468 \$ 123,032 |
| OWNE: | RSHIP EQUITY: | | ======= | |
| | Common stock Retained earnings | | | \$ 39,994 363,875 |
| E. | Total | | | 403,869 |
| F. | Less capital stock in treasur | У | | (175,863) |
| 24. | TOTAL OWNERSHIP EQUITY | | | 228,006 |
| | TOTAL LIABILITIES AND OWNERSH | IP EQUITY | | \$ 351,038 ======= |
| | | | | |

See accountants' report on supplementary information.

| | SCHEDULE II |
|---|---|
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS | |
| Total Assets Total Liabilities | \$ 351,038 123,032 |
| Net Worth Non-Allowable Assets | 228,006 171,858 |
| Net Capital Before Haircut Minus Haircuts: 2% Securities 9% Securities 25% Securities Net Capital Minus Minimum Required Capital - (Greater of 6 2/3% of Total Liabilities or \$25,000) | 56,148 (604) (2,028) (138) 53,378 |
| Excess Net Capital | \$ 28,378 ======== |
| COMPUTATION OF AGGREGATE INDEBTEDNESS 16. Total Liabilities from Statement of Financial Condition | \$ 123,032 ======== |
| 19. Total Aggregate Indebtedness | \$ 123,032 |
| 20. Percentage of Aggregate Indebtedness to Net Capital | 2.30 |
| STATEMENT OF CHANGE IN OWNERSHIP EQUITY | |
| Ownership Equity at Beginning of Year | \$ 283,859 |
| Subtraction: Net Loss for the Year Net Unrealized loss on securities, net of deferred tax benefit | (42,816) (13,037) |
| Ownership Equity at End of Year | \$ 228,006 |

========

ANNUAL AUDIT REPORT FORM X-17A-5 PART IIA WISE PLANNING CORPORATION FOR THE YEAR ENDED DECEMBER 31, 2001

| | | SCHEDULE III |
|-----------|--|---------------------------------|
| | STATEMENT OF INCOME | |
| REVE | NUE: | |
| 1D. 3. | Gains or losses on firm securities | \$1,864,480 |
| 8. | trading accounts Other revenue | (444) 9,215 |
| 9. | TOTAL REVENUE | 1,873,251 |
| EXPE | INSES: | |
| | Salaries and other employment costs for general partners and voting stockholder officers Other employee compensation and benefits Commissions paid to other broker-dealers | 170,191 155,435 1,369,819 |
| | Interest expense Other expenses | 762 212,576 |
| 16. | TOTAL EXPENSES | 1,908,783 |
| 17. | Net loss before provision for federal income taxes | (35,532) |
| 18. | Provision for federal income taxes | 7,284 |
| 22. | Net loss for the year | \$ (42,816) |

ANNUAL AUDIT REPORT FORM X-17A-5 PART IIA WISE PLANNING CORPORATION FOR THE YEAR ENDED DECEMBER 31, 2001

| | SCHEDULE IV |
|--|------------------------|
| STATEMENT OF CASH FLOWS | |
| CASH FLOWS FROM OPERATING ACTIVITIES: Net loss Adjustments to reconcile net income to | \$ (42,816) |
| net cash provided by operating activities: Realized loss on sale of equity securities Provision for deferred income taxes Cash value of life insurance paid to beneficiaries (Increase) decrease in: | 444 9,134 24,135 |
| Receivable from brokers and dealers Prepaid expenses and taxes Increase (decrease) in: | 54,618 (2,381) |
| Payables from brokers and dealers Accounts payable, accrued expenses and taxes | (39,269) (2,260) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 1,605 |
| CASH FLOWS FROM INVESTING ACTIVITIES: Loans to affiliates Proceeds from sale of available-for-sale securities | (27,620) 48,753 |
| NET CASH PROVIDED BY INVESTING ACTIVITIES | 21,133 |
| CASH FLOWS USED IN FINANCING ACTIVITIES: Principal payments on note payable | (3,533) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 19,205 |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR | 42,259 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ 61,464 ======= |
| (A) SUPPLEMENTARY DISCLOSURE OF CASH FLOW INFORMATION: | · |
| (i) Cash paid during the period for: Interest | \$ 762 |
| (ii) Income taxes | \$ 6,696 ====== |

(B) NON-CASH OPERATING, INVESTING AND FINANCING ACTIVITIES:

- (i) During 2001, the decrease in net unrealized holding gains of \$13,037 in the investment in equity securities was recorded as an adjustment to ownership equity.
- (ii) During 2001, the Company exchanged an accounts payable liability of \$15,000 for a note payable.

SCHEDULE V

NOTES TO SUPPLEMENTARY INFORMATION

- 1. RE: The reconciliation of computation of net worth. The year-end audit disclosed the following adjustments which effectively decrease ownership equity in the amount of \$3,522 from the previously submitted December 31, 2001 FOCUS report.
 - \$ 21,663 To record increased revenue, commission receivable (3.855)To record accrued corporate tax expense (9,134)To adjust deferred income tax asset (16,712)To record increased expense, commission payable 2,829 To adjust for understatement of prepaid expenses 16,780 To adjust realized losses for change in unrealized holding gain on securities. To adjust deferred tax liability (2,056)Net increase in income after Federal income taxes 9,515 To record unrealized loss on securities, net of (13,037)deferred tax benefit
 - \$ (3,522) Decrease in net worth
- 2. Net capital increased per the audit report by \$2,791 as compared to the FOCUS report balance. This is the net adjustment of the following items:
 - \$ (3,522) Decrease in net worth as summarized in Note 1 above
 (2,152) Increase in non-allowable receivables from brokers
 or dealers
 618 Decrease in non-allowable prepaid expenses
 7,447 Decrease in non-allowable deferred income tax asset
 400 Decrease of money market balance subject to haircut percentage
 \$ 2,791 Increase in net capital
- 3. The corporation is exempt from Rule 15C3-3 as it maintains and utilizes a single special account for the exclusive benefit of customers.

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5 OF THE SECURITIES EXCHANGE COMMISSION

Board of Directors Wise Planning Corporation Hicksville, New York

We have audited the financial statements of Wise Planning Corporation for the year ended December 31, 2001 and have issued our report thereon dated February 11, 2002. As part of our audit, we made a study and evaluation of the company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by auditing standards generally accepted in the United States of America. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by Wise Planning Corporation that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11).

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any system of internal accounting control, or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Wise Planning Corporation Page Two

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Wise Planning Corporation taken as a whole. However, our study and evaluation disclosed no condition that we believed to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objective.

This report is intended solely for the use of management and the Securities and Exchange Commission and should not be used for any other purpose.

J. T. Shulmon & Co., P.C.

Carle Place, New York February 11, 2002